



Intern (m/f) for Sales in Dublin

Start: mid of November 2006

Lufthansa Cargo AG is looking for a motivated and highly qualified student (m/f) to support our Sales activities in Dublin. We are interested in a student (m/f) who is highly organized, can apply analytical knowledge, can assume responsibility and take initiative.

Your tasks:

- Cargo Reservations / Customer Service
- Active sales of the Lufthansa Cargo product
- Offer and marketing of ad hoc capacity
- Response to customer inquiries
- Desk research in co-operation with the Sales Team to acquire new customers/new business
- Co-operation with the CDF and the SSF; regular exchange about customers, markets and products
- Collection and provision of market information to the SSF to support local business intelligence
- Regular update of customer database Easy Sales
- Any other general duties
- Teamwork: Work as part of the DUB FS/A team to achieve assigned targets

Your Profile

- You are studying business administration or similar
- You already gained practical experience during other relevant internships or jobs
- You have very good skills applying and using MS applications, especially Excel, Word and Power Point
- You have a very good command of the English language
- You are committed and have the ability to work independently and creatively

Please send your application only if you are available for 6 months and are able to start mid of November 2006. The remuneration is currently 550EUR.

Lufthansa Cargo AG

Weitere interessante Jobangebote
und Informationen finden Sie unter:

Bitte bewerben Sie sich [online!](#)