



Intern (m/f) for Sales in Milan

Start: beginning of December 2006

Lufthansa Cargo AG is looking for a motivated and highly qualified student (m/f) to support our Sales activities in Italy and Malta. We are interested in a student (m/f) who is highly organized, can apply analytical knowledge, can assume responsibility and take initiative.

Your tasks:

- You will prepare regular analysis of customer revenue/tonnage/weekly performance or other special reports
- You will draw up the sales support for the whole Region i.e. creating special customized reports as needed and adhoc requests
- You will assist in administrative needs whenever necessary
- You will do the preparation of presentations for the Management Team Italy & Malta: Regional Director, Sales Steering, Marketing and Controlling/HR
- You will participate in special projects like maintenance of data, and analysis of competitors' schedule, frequency, capacity, tonnage flown and rates
- You will get hands-on experience with all strategic departments

Your profile:

- You are studying business administration or similar
- You already gained practical experience during other relevant internships or jobs
- You have very good skills applying and using MS applications, especially Excel, Word and Power Point
- You have a very good command of both, German and English and notions of Italian
- You are committed and have the ability to work independently and creatively

Please send your applications only if you are available for 6 months and are able to start beginning of December 2006. Currently the monthly remuneration is 550EUR.